



## **Press Release**

### **LTG's 1Q23 Attributable Net Income at Php6.38 billion, 2% lower than 1Q22's Php6.53 billion.**

LT Group, Inc.'s (LTG) attributable net income for the first quarter of 2023 amounted to Php6.38 billion. This is 2% lower than the first quarter of 2022's Php6.53 billion.

The tobacco business accounted for 48%. PNB contributed 43%, while Tanduary added 4%. Eton provided 2%. Asia Brewery, Victorias Milling Company and Other Income each accounted for 1%.

Cash dividends were declared in March and paid on April 12, a regular dividend of Php0.15 and special dividend of Php0.15 per share for a total of Php3.25 billion. To date, this is a 12.9% pay-out rate.

As of the end of March 2023, LTG's Debt-to-Equity Ratio was at 3.34:1 with the Bank and at 0.14:1 without the Bank.

#### **Tobacco**

The tobacco business' net income in 1Q23 was Php3.06 billion, a 28% decline year-on-year (y-o-y). The industry's volume was 27.5% lower y-o-y in 1Q23, largely due to the industry-wide price increase in 1Q23 to pass on the increase in excise tax. For PMFTC, 1Q23 volume was 31.1% lower y-o-y.

The Government continued its efforts against the illicit trade with 306 enforcements in 1Q23, compared to only 55 in 1Q22.

#### **Philippine National Bank (PNB)**

For 1Q23, PNB's net profit under the pooling method was Php4.83 billion, equivalent to a Php2.0 billion increase compared to 1Q22. The 1Q23 profit included a Php1.98 billion gain (net of tax) from the sale of repossessed assets, compared to Php104 million in 1Q22.

Net interest income and service fee and commission income was higher y-o-y. Operating expenses were 44% higher y-o-y as the bank booked more provisions for credit losses.

**Tanduay Distillers, Inc. (TDI)**

TDI's net income for the first quarter of 2023 amounted to Php258 million, which is 23% lower y-o-y. Both the volume of liquor and bioethanol were lower, the latter due to the closure of Asian Alcohol Corporation in October 2022.

As of March 2023, TDI's nationwide market share for distilled spirits was at 29.1. In the Visayas and Mindanao regions where most of TDI's sales are generated, market share was at 71.6% and 77.1%, respectively.

**Eton Properties Philippines, Inc. (Eton)**

Eton's net income for the first three months of 2023 was Php122 million, 5% lower than the same period last year. This was on the back of a 3% decline in leasing revenues.

Eton currently has a leasing portfolio of around 287,000 square meters, of which close to 192,000 is for office space.

**Asia Brewery, Inc. (ABI)**

ABI's net income for the first quarter of 2023 was Php75 million, 6% lower than the same period last year.

Revenues were slightly lower as most products saw a decline in volume. Cobra energy drink maintained its leadership with a market share of 60.6% while bottled water brands Absolute and Summit have the third-largest share at 19.4%.